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Meritor India Connects with Aftermarket Customers at Key Fair

Meritor recently showcased axle, driveline, transmission, brake and suspension parts and held more than 30 customer meetings at ACMA Automechanika Delhi, the premiere aftermarket trade fair in India.

The company secured new business and strengthened existing relationships, according to Maninder S Nanda, director, Aftermarket, India. Automechanika attendees included wholesalers, distributors, traders, managers, company owners and manufacturers.

Meritor's participation in Automechanika was important to connecting with new customers, exploring new markets and opportunities and to find new suppliers, Nanda said. The event also served as a common networking platform with current customers and suppliers.

Aftermarket business in India is growing at a 25 percent annual rate. Meritor's long-term goals are to continue delivering value to customers, consolidating the brand and maintaining an efficient parts delivery system.

"Currently Meritor's brand is very well-positioned in India's commercial vehicle aftermarket space," Nanda added.

CAPTION: Customers learn about Meritor's aftermarket products at ACMA Automechanika Delhi.

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BUSINESS GROUPS / FUNCTIONS

Aftermarket	Forms and Records	Global Project Management	Procurement	Quality
NA Aftermarket	Finance	Human Resources	Indirect	Sales and Service (NA)
EU Aftermarket	Accounting	Compensation & Benefits	Global Purchasing Solutions	Trailer
Program Management	Business Units	EH&S	Steel Team	Troy Facilities
Business Resource Groups	Corporate FP&A	New Employee Information	Supplier Development	Cafeteria Services
Defense & Specialty	Employee Engagement	Talent Management	Supplier Diversity	Document Center
Engineering	Operational Cost	Information Systems	Supplier Risk Management	Lobby/Switchboard

Engineering Operations
Materials Engineering
Product Engineering
Product Validation

Internal Audit
Shared Services
Tax
Treasury

Legal
Global Trade Compliance
Intellectual Property
Marketing & Communications
Policies and Procedures

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